



MEDIA KIT

NATHAN BAWS

DOPAMINE BUSINESS BUILDER

**JOINT VENTURES | BUSINESS GROWTH
ENTREPRENEUR | KEYNOTE SPEAKER**

“You are one Joint Venture away
from Massive Business Growth”



**INTERNATIONAL BEST-
SELLING AUTHOR**



**SHARK TANK
AUSTRALIA**



**19 BUSINESSES
BUILT**



**7-FIGURE
BUSINESS EXITS**



**312+ STRATEGIC
PARTNERSHIPS**



**HIGHEST AUSTRALIAN
SUPPLEMENT SALES**



NATHAN BAWS

SHORT BIO

**19 businesses. Seven-figure exits. 312+ strategic partnerships.
One obsession: Organic free businesses growth.**

Nathan Baws is a serial entrepreneur, business growth fanatic and keynote speaker who has built 19+ businesses, achieved seven-figure business exits, and personally created 312+ strategic partnerships and joint ventures across multiple industries.

A Shark Tank Australia alumnus, Nathan is also an international bestselling co-author alongside Tony Robbins and Brian Tracy, and achieved the highest Australian supplement sales for eight consecutive years.

Now the creator of The JV Business Growth Method™, Nathan shares the unconventional, real-world strategies he has used to help businesses access more customers, spend less and grow faster through JV & strategic partnerships.

“HOW DO WE MAKE THIS HAPPEN?”

BUILD DIFFERENT.

THINK DIFFERENT.

DELIVER RESULTS.



FULL BIO - NATHAN BAWS.

MEDIA KIT

DOPAMINE JV BUSINESS BUILDER | ENTREPRENEUR | KEYNOTE SPEAKER

43 years in business. 19+ businesses built. Seven-figure exits, 312+ strategic partnerships.
One obsession: finding organic ways to grow businesses fast.

BUSINESS BUILDER

Nathan Baws is a serial entrepreneur, keynote speaker and business growth practitioner whose business building spans health, hospitality, property, financial services, education and marketing.

His entrepreneurial journey began at just six years old selling paper aeroplanes and has included spectacular successes, costly failures, seven-figure exits and decades of real-world lessons that shaped his philosophy:

Test. Measure. Learn. Adapt. Keep moving.

ACHIEVEMENTS

Nathan appeared on Shark Tank Australia, is an international bestselling co-author alongside Tony Robbins and Brian Tracy, and became a Guinness World Record holder for ice baths in 2024.

In the health industry, he achieved the highest Australian sales of two leading supplement brands for eight consecutive years.

His unconventional marketing strategies have also generated more than \$100,000 in free media exposure.

THE JV BUSINESS GROWTH METHOD™

After personally creating 312+ joint ventures and strategic partnerships across multiple industries, Nathan developed *The JV Business Growth Method™*, a practical system designed to help businesses grow faster through strategic partnerships rather than continually building audiences from scratch.

Nathan teaches businesses how to:

Find the right partners → Access established audiences and trust → Productise irresistible offers
→ Create a 3-Way Win™ → Launch quickly → Measure results → Scale what works

Nathan now shares these strategies through speaking, training, consulting and *The JV Business Growth Method™*, combining practical commercial strategy with creative thinking, natural dopamine production, mindset, and a generous side serve of dad jokes.

Ultimately, Nathan's goal is simple: *help businesses access more customers, spend less acquiring them, reduce risk and grow faster through strategic partnerships.*

Because, YOU'RE ONE JV AWAY FROM MASSIVE BUSINESS GROWTH.

BUSINESSES BUILT

- | | |
|---|---|
|  Three health shops |  USA, Australian & UK property ventures |
|  A national vitamin supplement brand |  Three restaurants |
|  A private practice Naturopathic clinic |  A world-first international hotel weight loss program |
|  Eight pharmacy naturopathic clinics |  Created The JV Business Growth Method™ |
|  A UK property investment and training business |  Startups in school financial education, bookkeeping and more. |



SIGNATURE KEYNOTES

BOLD IDEAS.
REAL STRATEGIES.
LASTING IMPACT.



01

BECOME A BUSINESS ATHLETE

Performance • Energy • Discipline

Build high performance without burnout.

02

DOPAMINE: THE UNFAIR BUSINESS ADVANTAGE

Focus • Motivation • Productivity

Turn brain chemistry into a business advantage.

03

JOINT VENTURES THAT DOMINATE

Partnerships • Growth • Revenue

Create growth through strategic partnerships.

04

TEAM LEADERSHIP

People • Ownership • Results

Build teams that take ownership and perform.

05

SHARK TANK LESSONS

Pitching • Influence • Negotiation

Communicate value and win decisions under pressure.

06

MINDSET MASTERY

Resilience • Discipline • Mental Toughness

Build the mindset to perform under pressure.

07

ZERO-COST GROWTH

Marketing • Creativity • Innovation

Generate attention and growth without massive budgets.

08

TURNING SETBACKS INTO SUCCESS

Resilience • Resourcefulness • Creativity

Turn limitatons into momentum and opportunity.

09

BUSINESS ENERGY & PERFORMANCE

Health • Clarity • Execution

Optimise energy, focus and habits for better business performance.

NOT JUST
ADVICE.
I BUILD
BUSINESSES.

Nathan Baws



PROVEN. FEATURED. TRUSTED.

MEDIA KIT

REAL RESULTS.

HIGHEST AUSTRALIAN SUPPLEMENT SALES

8 consecutive years

312+

Successful Joint Ventures

\$100K+

FREE Media Generated

WHAT PEOPLE SAY.

“Nathan delivered an energetic, highly practical keynote that kept the room laughing, engaged and entertained while delivering serious commercial value. His real-world experience and ability to turn powerful growth strategies into simple, memorable actions made for a standout keynote.”

Dij Phukan

CEO, Salesgasm

52nd Global Marketing Seminar, Perth, July 2026
200 of Perth's Leading Marketing Minds
Nathan Baws / MC & Opening Keynote Speaker -
“JV Growth Strategies”



“Nathan Baws is one of the most engaging speakers I've had on stage. He shared real-world experience and results that genuinely connected with several hundred UK property investors.”

Richard Otton

Creative Property Strategist & Author

London | 250 of the UK's Most Creative Property Investors
Nathan Baws / Deals Done: Numbers, Strategy & What Actually Worked



“Nathan stood out for his energy, clarity, and genuinely fresh insights on business growth. He delivers practical, memorable frameworks that keep audiences engaged and thinking long after the session ends. The episode generated over 23,000 downloads in its first week.”

Curtis Davies

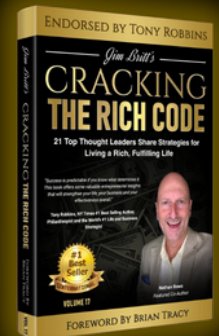
Podcast Host



FEATURED IN

CANVASREBEL

FORCE
TO BE RECKONED WITH
Magazine.com



CO-AUTHORED BY
NATHAN BAWS
ENDORSED BY
TONY ROBBINS &
BRIAN TRACY

WORKED WITH

Intrigue
MAcVerse
Kuala Lumpur

property
investors
network
london



Carmel School
FAITH & KNOWLEDGE



BUILT DIFFERENT. | THINK BIGGER. | LEAVE A LEGACY.



SPEAKING PACKAGES

MEDIA KIT

OPTIONS

KEYNOTE / GROWTH WORKSHOPS / CONSULTING / BUSINESS GROWTH / PODCASTS

- 15–60 minute keynotes & Workshops
- Tailored content for your audience based on Business Growth / JV's / Mindset / Health Optimisation for Business Growth
- Interactive workshop / implementation session
- Live audience Q&A
- Strategy discussion / consultation with leadership team
- Event promotion support
- Post-event networking opportunities

IDEAL FOR

- Conferences • Leadership Events • Corporate Functions • Industry Summits

FOR PRICING / AVAILABILITY / BOOKINGS -
SCAN OR CLICK TO SCHEDULE A MEETING



BOOK A MEETING

WATCH KEYNOTE SHOWREEL



KEYNOTE SPEAKING

High-impact keynotes that inspire action and drive results.



CORPORATE LEADERSHIP

Leadership training that builds culture and elevate performance.



GROWTH WORKSHOPS

Interactive workshops that equip leaders and teams with practical tools.



BUSINESS GROWTH

Proven frameworks to scale businesses and increase profitability.



PODCAST GUEST

Engaging conversations that educate, inspire and deliver value.

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PERTH,
WESTERN AUSTRALIA



WORLDWIDE AVAILABILITY



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PHOTOS & HEADSHOTS





